



Our group-owned international client is a leading IT full-service provider and is one of the most successful SAP consulting companies worldwide. Services range from strategy consulting and license sales to in-house developed industry solutions to application management and hosting services. Sales are in the high three-digit million range.

As part of this mandate, we are looking for you for one of the locations in Berlin, Bielefeld, Dortmund, Dresden, Göttingen, Hamburg, Heidelberg, Jena, Cologne, Munich, Oldenburg, Pforzheim or Stuttgart as

## **SOLUTION & INNOVATION MANAGER (m/f/d)**

You will be a part of a global Team that drives projects and initiatives to improve consulting business aiming at increasing consulting quality, streamlining approaches across countries and developing consultants in their respective fields.

Utilizing the broad understanding of SAP functionality and the cross-functional integration aspects. You will collaborate with the Client Engagement manager to develop innovative solution roadmaps with the assigned global accounts and to become trusted advisor to the customer.

### **Your knowledge and skills:**

- Design of solution roadmap together with the Presales team
- Generation of follow on business through existing client relationships
- Trusted advisor to the project team (intelligence and customer)
- Support Project and Program management in managing customer expectation
- Responsible for quality control in delivery projects such as the review of existing solutions or utilizing the trusted advisor position with the customer
  
- Extensive SAP Solution Expertise (across multiple modules)
- Ability to work independently with no supervision and guidance
- Business strategy & issue awareness from executive perspective
- Commercial drive
- Ability to communicate with all levels of management and employees
- Ability to influence internal and external key stakeholders and build consensus
- Ability to motivate people
- Ability to deal with stress and pressure
- Willingness to travel for 100%
- Fluent in English orally and in writing; and preferably other languages

Our client offers you a team-oriented corporate culture as well as equal communication, trust working time, mobile working time and home office option, targeted career options, a training academy and 25% employer grant for the company pension provision as well as further attractive pension offers.

If you feel directly addressed by the job description, we would be looking forward to sending your documents as the first basis for discussion.

### **CV Consulting**

#### **Bewerbungs- & Personalberatung**

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Drei Dinge machen den neuen Mitarbeiter aus: Wissen - Können - Wollen

Wir von CV Consulting sind eine erfolgreiche Personalberatung mit Sitz in Ottendorf-Okrilla bei Dresden. Wir haben uns zum Ziel gesetzt, jeden unserer Mandanten durch unsere Kompetenz bei der Auswahl von High Potentials punktgenau zu unterstützen. Dieses Ziel erreicht CV Consulting, in dem wir uns auf die individuellen Bedürfnisse unserer Kunden flexibel einstellen.

Unsere Philosophie bei der Personalbeschaffung ist neben einer partnerschaftlichen Zusammenarbeit geprägt von Professionalität und Seriosität.